

Challenges to 'growth with profitability' persist; reiterate SELL

General Insurance ▶ Company Update ▶ February 18, 2025

TARGET PRICE (Rs): 250

Go Digit hosted an Analyst/Investor Day on 17-Feb-25 in Bangalore, for select analysts and investors where the management provided a detailed update on its business strategy and outlook. We were not part of this invite. Based on the presentation, the KTAs are: 1) Motor remains a focus area for the company, with strong focus on the profitable renewal pool. 2) The management's selective approach toward Retail and Group Health, as the market environment remains unfavorable due to heightened competition and medical inflation. 3) Rate hardening to aid commercial lines (Fire and Engineering). 4) Technology and data science capabilities remain a key differentiator for driving customer experience, quality underwriting, and partnerships. While we appreciate Go Digit's selective and agile approach toward growth, we continue to see challenges to 'growth with profitability', amid a difficult industry environment owing to weak motor vehicle sales, stagnant Motor TP tariff, and sustained competition in the Group Health segment. Against this backdrop, we reiterate **SELL** with unchanged Dec-25E TP of Rs250 (implying FY26E P/E of 40.5x and FY26E P/B of 4.9x).

Go Digit: Financial Snapshot (Standalone)

Y/E Mar (Rs mn)	FY23	FY24	FY25E	FY26E	FY27E
Gross written premium	72,430	90,156	102,822	119,201	137,339
Net earned premium	51,637	70,964	78,639	92,468	107,353
Adj. PAT	356	1,817	4,172	5,688	6,558
Adj. EPS (Rs)	0.4	2.1	4.6	6.2	7.1
BVPS (Rs)	26.9	29.1	44.4	50.6	57.7
Adj. EPS growth (%)	(111.5)	407.3	119.2	35.3	15.3
BVPS growth (%)	22.1	8.1	52.6	13.9	14.1
NEP growth (%)	51.7	37.4	10.8	17.6	16.1
Combined ratio (%)	107.4	108.7	108.0	106.8	105.6
RoE (%)	1.7	7.4	12.6	13.0	13.1
P/Float (x)	2.1	1.7	1.5	1.3	1.1
P/E (x)	736.1	145.1	66.2	48.9	42.4
P/B (x)	11.2	10.4	6.8	6.0	5.2

Source: Company, Emkay Research

Renewals to drive profitable Motor segment growth

Go Digit has plans to grow faster than the industry in the Motor OD segment, on the back of higher renewals with focus on profitable pools (Green Renewals). To improve growth in the OEM broker channel, the company has introduced 'Pay as you drive' plans and direct premium fetching, to improve efficiency. Categorization of dealers into Red/Green based on claims experience and pick & drop facilities to preferred network workshops are likely to drive better loss ratios for the company, with better risk selection. While the company has tracked slow growth in the Motor TP segment due to nil price hikes in FY25, the GWP market share has largely remained steady at 6.4% as of Dec-24. Further, we maintain our view of nil Motor TP price hikes in FY26E as well.

Increased competitive intensity in Group Health; rate hardening to benefit fire segment

The Group Employer-Employee segment has witnessed increased competitive intensity driving price aggression, especially after rate hardening in the Fire segment, thus leading to slow growth for the company. Several Group Employer-Employee Health contracts across the industry are being renewed at below-the-claims cost prices. While the management sees challenges in the Retail Health market, the company is focusing on the senior citizens segment while targeting NRI segments in the future. Leveraging large data banks and with focus on SME segments in GMC plans, the company remains focused on improving profitability in the Group Health segment. While Go Digit has tracked better-than-industry growth in the Fire and Engineering segments, rate hardening in the Fire segment after Jan-25 will support growth momentum, with focus on underwriting SME risks. Underwriting with the help of AI tools is likely to enhance the underwriting quality, leading to better loss ratios for the commercial lines of business.

We see growth and profitability challenges persisting; reiterate SELL

Go Digit has positioned itself as a digital-first player, with technological and data science capabilities being one of its key differentiators. The management plans driving growth across selected segments while focusing on profitability led by increased efficiency, lower claims cost, and prudent underwriting. While we appreciate the company's selective and agile approach to growth, we still see challenges persisting toward achieving profitable growth amid a strained industry landscape. Factors such as weak motor vehicle sales, stagnant Motor TP tariff, and sustained competition in Group Health segment continue to pose headwinds. Against this backdrop, we reiterate **SELL** on the stock with unchanged Dec-25E TP of Rs250 (implying FY26E P/E of 40.5x and FY26E P/B of 4.9x).

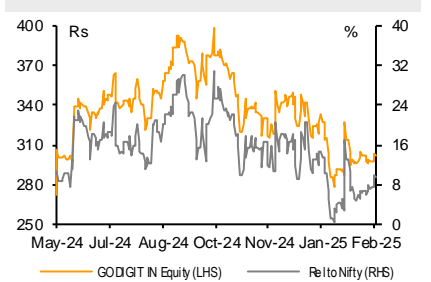
Target Price – 12M	Dec-25
Change in TP (%)	-
Current Reco.	SELL
Previous Reco.	SELL
Upside/(Downside) (%)	(17.2)
CMP (18-Feb-25) (Rs)	301.8

Stock Data	Ticker
52-week High (Rs)	408
52-week Low (Rs)	277
Shares outstanding (mn)	922.9
Market-cap (Rs bn)	279
Market-cap (USD mn)	3
Net-debt, FY25E (Rs mn)	0
ADTV-3M (mn shares)	3
ADTV-3M (Rs mn)	1,049.4
ADTV-3M (USD mn)	12.1
Free float (%)	-
Nifty-50	22,945
INR/USD	86.9
Shareholding, Dec-24	
Promoters (%)	73.2
FPIs/MFs (%)	6.5/15.2

Price Performance

(%)	1M	3M	12M
Absolute	3.8	(4.6)	-
Rel. to Nifty	5.0	(2.4)	-

1-Year share price trend (Rs)



Avinash Singh

avinash.singh@emkayglobal.com
+91 22 6612 1327

Mahek Shah

mahek.shah@emkayglobal.com
+91 22 6612 1218

Exhibit 1: Industry Updates**Commercial Lines**

- Rate hardening for property risk wef Jan-25; expected to see a similar trend.
- Any cession to Cross Border Reinsurance (CBR) is subject to collateral requirement of premium withheld @50% or Letter of Credit equivalent to the expected liability.

Retail Health

- High medical inflation is causing frequent premium adjustments, severely affecting insurance for senior citizens.
- Restrictions on premium increase in case of senior citizens.
- Market focused on offsetting the worse experience of vintage portfolio with new business.

Source: Company, Emkay Research

Exhibit 2: Go Digit's strategy across business lines**Motor**

- Focus on renewal business across segments. Introduction of 'Green Renewals' for profitable customer segments.
- Using Pay As You Drive (PAYD; live with one OEM broker) underwriting for high-risk customers.
- Direct premium fetching via OEM brokers (live with one OEM broker) and a differentiated pricing for non-OEM brokers based on additional factors.
- Facilitating pick-up-and-drop facilities to preferred workshops for controlling the claims cost.

Group Health

- High competition in the Employer-Employee segment with low renewal ratios due to aggressive pricing in the market.
- Focus on in-house TPA, voluntary top-ups, and fraud detection engines.
- Converting hospitals into cost-efficient GIPSA or STAR packages.

Retail Health

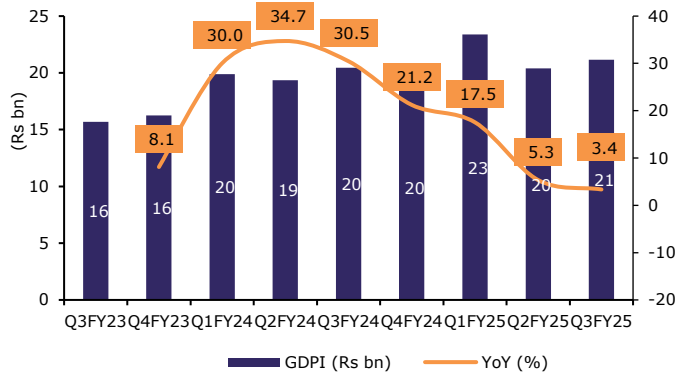
- Focus on Senior Citizen segment with expansion into Tier 3-4 cities.
- Plans to target NRI segments in the future.
- GI partners prioritized for health insurance expansion.

Commercial Lines

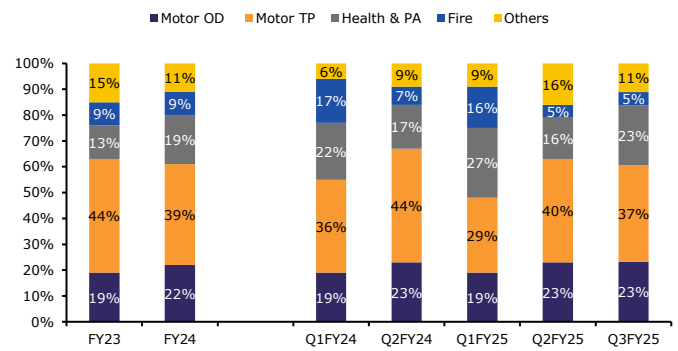
- Participation in mega risks with CBR capacity optimization in the Fire segment.
- Rate hardening to boost growth in the SME segment and use of AI tools for risk selection.
- Taping into new opportunities with economic growth in the Marine segment with focus on portal and technology.
- Increased Treaty Capacity to drive growth in the liability segment across large corporates.

Source: Company, Emkay Research

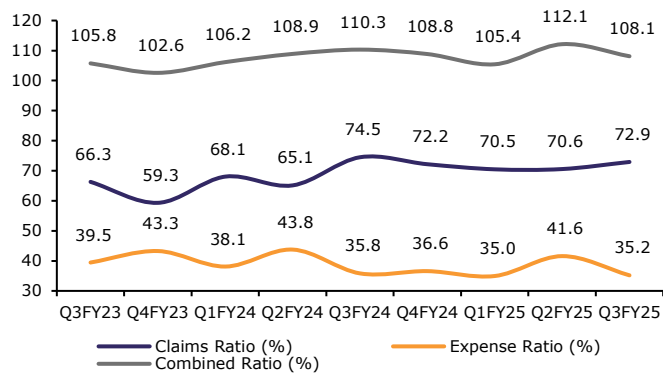
Story in Charts

Exhibit 3: Go Digit's GDPI growth was a muted 3.4% during Q3FY25


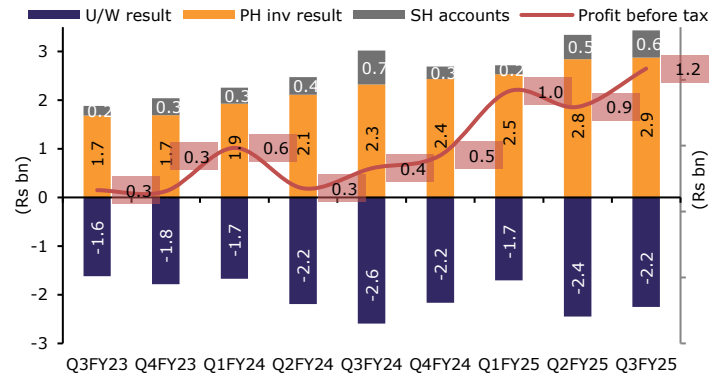
Source: Company, Emkay Research

Exhibit 4: The share of Motor TP segment in the GWP mix declines


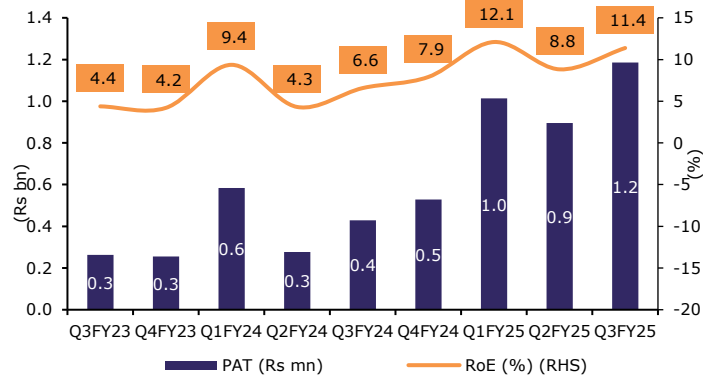
Source: Company, Emkay Research

Exhibit 5: CoR improves YoY to 108.1% during Q3FY25


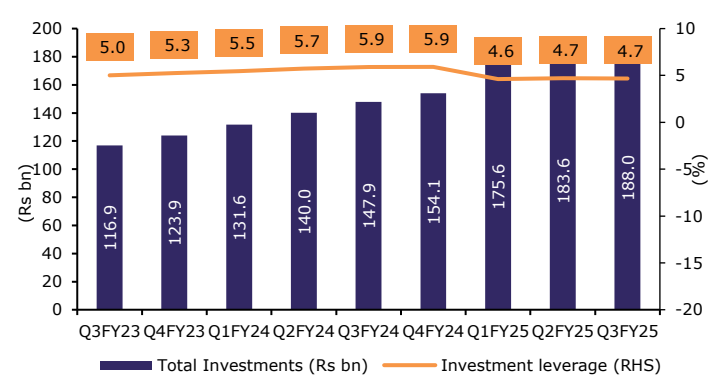
Source: Company, Emkay Research

Exhibit 6: Go Digit reports PBT of Rs1.2bn during Q3FY25


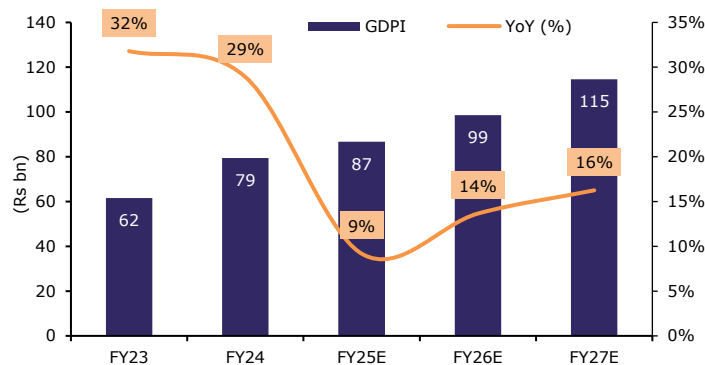
Source: Company, Emkay Research

Exhibit 7: Go Digit's PAT for Q3FY25 stands at Rs1.2bn


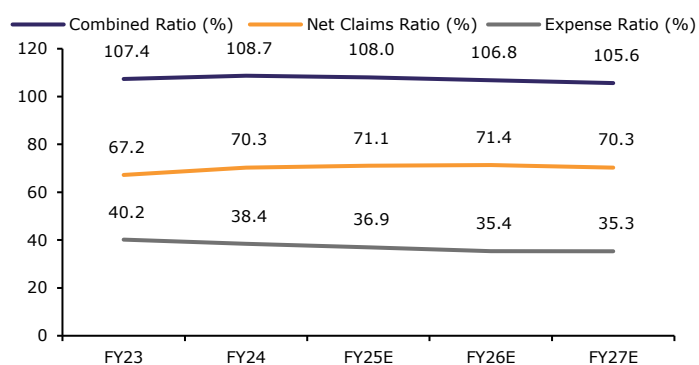
Source: Company, Emkay Research

Exhibit 8: Investment leverage reported at 4.7x during Q3FY25


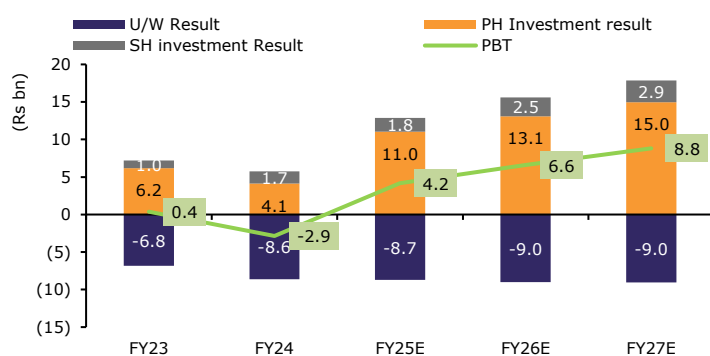
Source: Company, Emkay Research

Exhibit 9: We expect Go Digit's GDPI to grow 9% in FY25E

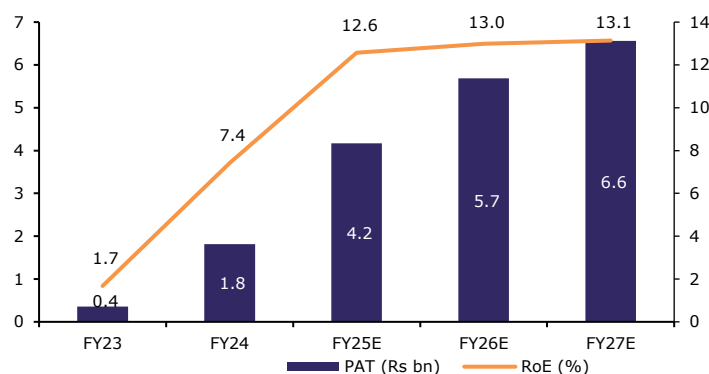
Source: Company, Emkay Research

Exhibit 10: CoR is expected to improve to 105.6% in FY27E

Source: Company, Emkay Research

Exhibit 11: We expect Go Digit's PBT to improve to Rs4.2bn in FY25E

Source: Company, Emkay Research

Exhibit 12: We expect Go Digit's PAT to grow to Rs6.6bn by FY27E

Source: Company, Emkay Research

Go Digit: Standalone Financials and Valuations

Profit & Loss					
Y/E Mar (Rs mn)	FY23	FY24	FY25E	FY26E	FY27E
GDPI	61,601	79,411	86,706	98,550	114,565
Gross written premium	72,430	90,156	102,822	119,201	137,339
Net written premium	59,093	77,309	85,187	100,196	115,820
Net earned premium	51,637	70,964	78,639	92,468	107,353
Net incurred claims	34,714	49,902	55,883	65,995	75,485
Net commission	1,437	18,885	22,094	24,466	27,474
Operating expense	22,314	10,799	9,371	11,022	13,435
Total expense	58,465	79,585	87,347	101,483	116,394
Underwriting profit	(6,828)	(8,621)	(8,707)	(9,014)	(9,041)
Investment income	6,166	8,788	11,031	13,092	14,950
Other income	0	0	0	0	0
Operating profit	(663)	166	2,323	4,077	5,909
Shareholder results	1,018	(3,025)	1,849	2,518	2,918
PBT	356	1,817	4,172	6,596	8,827
Extraordinary items	0	0	0	0	0
Tax expense	0	0	0	907	2,269
Reported PAT	356	1,817	4,172	5,688	6,558
PAT growth (%)	(112.0)	411.1	129.6	36.3	15.3
Adjusted PAT	356	1,817	4,172	5,688	6,558
Diluted EPS (Rs)	0.4	2.1	4.5	6.1	7.0
Diluted EPS growth (%)	(111.3)	412.5	119.2	35.3	15.3
DPS (Rs)	0.0	0.0	0.0	0.0	0.0
Dividend payout (%)	0.0	0.0	0.0	0.0	0.0
Effective tax rate (%)	0	0	0	14	26
Shares outstanding (mn)	874.0	875.2	922.2	922.2	922.2

Source: Company, Emkay Research

Miscellaneous Metrics					
Y/E Mar (Rs mn)	FY23	FY24	FY25E	FY26E	FY27E
Operating metrics (%)					
Retention ratio	81.6	85.8	82.8	84.1	84.3
Incurred claims ratio	67.2	70.3	71.1	71.4	70.3
Net commission ratio	2.4	24.4	25.9	24.4	23.7
Opex ratio	37.8	14.0	11.0	11.0	11.6
Combined ratio	107.4	108.7	108.0	106.8	105.6
RSM-to-NWP	22.0	22.8	22.3	22.7	22.5
Solvency ratio	178.0	161.2	231.6	219.0	215.8
Claims ratio (%)					
Motor TP	68.6	60.5	65.5	65.0	65.0
Motor OD	69.3	66.1	66.0	66.0	65.0
Health	80.9	98.4	86.0	86.0	84.0
Fire	38.2	85.7	65.0	63.0	60.0
Crop	97.9	93.0	90.0	95.0	95.0
Others	47.2	50.4	58.2	51.3	45.9
GWP mix (%)					
Motor TP	43.5	39.0	35.2	32.5	30.4
Motor OD	19.0	21.7	22.3	23.1	24.0
Health	11.1	15.9	17.5	18.8	19.6
Fire	9.3	8.9	8.1	8.0	7.8
Crop	0.9	6.0	6.8	6.8	6.8
Others	16.2	8.4	10.1	10.8	11.3
Total	100.0	100.0	100.0	100.0	100.0

Source: Company, Emkay Research

Balance Sheet					
Y/E Mar (Rs mn)	FY23	FY24	FY25E	FY26E	FY27E
Share capital	8,740	8,752	9,222	9,222	9,222
Reserves & surplus	23,836	23,951	34,787	37,411	43,969
Net worth	32,576	32,703	44,010	46,633	53,192
Fair value gains	891	1,729	1,902	2,092	2,301
Borrowings	0	3,500	3,500	3,500	3,500
Total liabilities & equity	33,468	37,932	49,412	52,225	58,993
Policyholder investments	102,175	133,694	155,315	178,977	210,194
Shareholder investments	21,715	20,383	35,953	41,430	48,656
Other assets	1,620	1,628	1,709	1,794	1,884
Cash & bank balances	2,793	3,561	3,739	3,926	4,122
Other current assets	6,592	10,320	10,593	19,528	30,108
Claims outstanding	56,232	72,752	84,314	101,321	123,605
Unearned premium	30,528	36,873	42,733	51,353	62,647
Other current liab.	23,592	29,116	33,743	40,549	49,467
Provisions	30,657	37,022	42,905	51,559	62,899
Net current assets	(101,096)	(125,009)	(146,629)	(169,976)	(201,742)
Total assets	33,468	37,932	49,412	52,225	58,993
BVPS (Rs)	26.9	29.1	44.4	50.6	57.7
Investment leverage (x)	5.3	5.9	4.6	4.7	4.8
Net investment yield (%)	6.7	7.6	7.7	7.7	7.5
PH investment yield (%)	6.9	7.5	7.6	7.8	7.7
SH investment yield (%)	5.6	8.2	6.9	7.0	6.9
NWP/Networth (x)	2.4	2.8	2.0	2.1	2.1
Required Solvency [RSM]	12,979	17,589	19,011	22,696	26,079
Available Solvency [ASM]	23,103	28,361	44,025	49,713	56,272

Source: Company, Emkay Research

Valuation & Key Metrics					
Y/E Mar	FY23	FY24	FY25E	FY26E	FY27E
P/B (x)	11.2	10.4	6.8	6.0	5.2
P/E (x)	736.1	145.1	66.2	48.9	42.4
P/Float (x)	2.1	1.7	1.5	1.3	1.1
P/GWP (x)	3.6	2.9	2.7	2.3	2.0
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0
DuPont-RoE split (%)					
NEP/avg assets	47.7	51.1	45.5	44.9	44.8
Net incurred claims	32.1	35.9	32.4	32.1	31.5
Commission + Opex	22.0	21.4	18.2	17.2	17.1
Underwriting profit	(6.3)	(6.2)	(5.0)	(4.4)	(3.8)
PH investment income	5.7	6.3	6.4	6.4	6.2
Operating profit	(0.6)	0.1	1.3	2.0	2.5
Shareholder results	0.9	(2.2)	1.1	1.2	1.2
Tax expense	0.0	0.0	0.0	0.4	0.9
RoA	0.3	1.3	2.4	2.8	2.7
Leverage ratio (x)	5.3	5.9	4.6	4.7	4.8
RoE	1.7	7.4	12.6	13.0	13.1
Growth rates (%)					
GDPI	31.8	28.9	9.2	13.7	16.3
Gross written premium	37.5	24.5	14.0	15.9	15.2
Net written premium	41.4	30.8	10.2	17.6	15.6
Net earned premium	51.7	37.4	10.8	17.6	16.1
Claims incurred	37.8	43.8	12.0	18.1	14.4
Operating profit	(82.3)	(125.1)	1,296.2	75.5	44.9

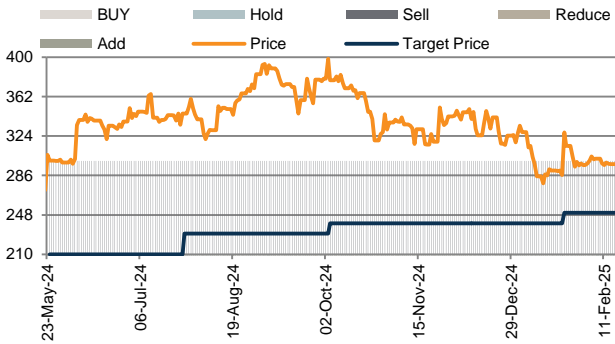
Source: Company, Emkay Research

RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (INR)	TP (INR)	Rating	Analyst
23-Jan-25	327	250	Sell	Avinash Singh
19-Jan-25	291	240	Sell	Avinash Singh
27-Oct-24	320	240	Sell	Avinash Singh
17-Oct-24	361	240	Sell	Avinash Singh
04-Oct-24	378	240	Sell	Avinash Singh
01-Sep-24	384	230	Sell	Avinash Singh
27-Jul-24	346	230	Sell	Avinash Singh
23-Jul-24	339	210	Sell	Avinash Singh
18-Jun-24	334	210	Sell	Avinash Singh
24-May-24	300	210	Sell	Avinash Singh

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

GENERAL DISCLOSURE/DISCLAIMER BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Emkay Global Financial Services Limited (CIN-L67120MH1995PLC084899) and its affiliates are a full-service, brokerage, investment banking, investment management and financing group. Emkay Global Financial Services Limited (EGFSL) along with its affiliates are participants in virtually all securities trading markets in India. EGFSL was established in 1995 and is one of India's leading brokerage and distribution house. EGFSL is a corporate trading member of BSE Limited (BSE), National Stock Exchange of India Limited (NSE), MCX Stock Exchange Limited (MCX-SX), Multi Commodity Exchange of India Ltd (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) (hereinafter referred to be as "Stock Exchange(s)"). EGFSL along with its [affiliates] offers the most comprehensive avenues for investments and is engaged in the businesses including stock broking (Institutional and retail), merchant banking, commodity broking, depository participant, portfolio management and services rendered in connection with distribution of primary market issues and financial products like mutual funds, fixed deposits. Details of associates are available on our website i.e. www.emkayglobal.com.

EGFSL is registered as Research Analyst with the Securities and Exchange Board of India ("SEBI") bearing registration Number INH000000354 as per SEBI (Research Analysts) Regulations, 2014. EGFSL hereby declares that it has not defaulted with any Stock Exchange nor its activities were suspended by any Stock Exchange with whom it is registered in last five years. However, SEBI and Stock Exchanges had conducted their routine inspection and based on their observations have issued advice letters or levied minor penalty on EGFSL for certain operational deviations in ordinary/routine course of business. EGFSL has not been debarred from doing business by any Stock Exchange / SEBI or any other authorities; nor has its certificate of registration been cancelled by SEBI at any point of time.

EGFSL offers research services to its existing clients as well as prospects. The analyst for this report certifies that all of the views expressed in this report accurately reflect his or her personal views about the subject company or companies and its or their securities, and no part of his or her compensation was, is or will be, directly or indirectly related to specific recommendations or views expressed in this report.

This report is based on information obtained from public sources and sources believed to be reliable, but no independent verification has been made nor is its accuracy or completeness guaranteed. This report and information herein is solely for informational purpose and shall not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Though disseminated to all the clients simultaneously, not all clients may receive this report at the same time. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient.

EGFSL and/or its affiliates may seek investment banking or other business from the company or companies that are the subject of this material. EGFSL may have issued or may issue other reports (on technical or fundamental analysis basis) of the same subject company that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Users of this report may visit www.emkayglobal.com to view all Research Reports of EGFSL. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of EGFSL; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. In reviewing these materials, you should be aware that any or all of the foregoing, among other things, may give rise to real or potential conflicts of interest including but not limited to those stated herein. Additionally, other important information regarding our relationships with the company or companies that are the subject of this material is provided herein. All material presented in this report, unless specifically indicated otherwise, is under copyright to Emkay. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of EGFSL. All trademarks, service marks and logos used in this report are trademarks or registered trademarks of EGFSL or its affiliates. The information contained herein is not intended for publication or distribution or circulation in any manner whatsoever and any unauthorized reading, dissemination, distribution or copying of this communication is prohibited unless otherwise expressly authorized. Please ensure that you have read "Risk Disclosure Document for Capital Market and Derivatives Segments" as prescribed by Securities and Exchange Board of India before investing in Indian Securities Market. In so far as this report includes current or historic information, it is believed to be reliable, although its accuracy and completeness cannot be guaranteed.

This report has not been reviewed or authorized by any regulatory authority. There is no planned schedule or frequency for updating research report relating to any issuer/subject company.

Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets.

Disclaimer for U.S. persons only: Research report is a product of Emkay Global Financial Services Ltd., under Marco Polo Securities 15a6 chaperone service, which is the employer of the research analyst(s) who has prepared the research report. The research analyst(s) preparing the research report is/are resident outside the United States (U.S.) and are not associated persons of any U.S. regulated broker-dealer and therefore the analyst(s) is/are not subject to supervision by a U.S. broker-dealer, and is/are not required to satisfy the regulatory licensing requirements of Financial Institutions Regulatory Authority (FINRA) or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account.

This report is intended for distribution to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the U.S. Securities and Exchange Act, 1934 (the Exchange Act) and interpretations thereof by U.S. Securities and Exchange Commission (SEC) in reliance on Rule 15a 6(a)(2). If the recipient of this report is not a Major Institutional Investor as specified above, then it should not act upon this report and return the same to the sender. Further, this report may not be copied, duplicated and/or transmitted onward to any U.S. person, which is not the Major Institutional Investor. In reliance on the exemption from registration provided by Rule 15a-6 of the Exchange Act and interpretations thereof by the SEC in order to conduct certain business with Major Institutional Investors. Emkay Global Financial Services Ltd. has entered into a chaperoning agreement with a U.S. registered broker-dealer, Marco Polo Securities Inc. ("Marco Polo"). Transactions in securities discussed in this research report should be effected through Marco Polo or another U.S. registered broker dealer.

RESTRICTIONS ON DISTRIBUTION

This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation. Except otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions. Specifically, this document does not constitute an offer to or solicitation to any U.S. person for the purchase or sale of any financial instrument or as an official confirmation of any transaction to any U.S. person. Unless otherwise stated, this message should not be construed as official confirmation of any transaction. No part of this document may be distributed in Canada or used by private customers in United Kingdom.

ANALYST CERTIFICATION BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL)

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible of the content of this research report, in part or in whole, certifies that he or his associated persons¹ may have served as an officer, director or employee of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant). The research analyst(s) primarily responsible for the content of this research report or his associate may have Financial Interests² in relation to an issuer or a new listing applicant that the analyst reviews. EGFSL has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the EGFSL and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of EGFSL compensation to any specific investment banking function of the EGFSL.

¹ An associated person is defined as (i) who reports directly or indirectly to such a research analyst in connection with the preparation of the reports; or (ii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

² Financial Interest is defined as interest that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at the arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.

COMPANY-SPECIFIC / REGULATORY DISCLOSURES BY EMKAY GLOBAL FINANCIAL SERVICES LIMITED (EGFSL):

Disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) covered in this report:-

- EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her associate/relative's may have Financial Interest/proprietary positions in the securities recommended in this report as of February 18, 2025
- EGFSL, and/or Research Analyst does not market make in equity securities of the issuer(s) or company(ies) mentioned in this Report
Disclosure of previous investment recommendation produced:
- EGFSL may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by EGFSL in the preceding 12 months.
- EGFSL, its subsidiaries and/or other affiliates and Research Analyst or his/her relative's may have material conflict of interest in the securities recommended in this report as of February 18, 2025
- EGFSL, its affiliates and Research Analyst or his/her associate/relative's may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the February 18, 2025
- EGFSL or its associates may have managed or co-managed public offering of securities for the subject company in the past twelve months.
- EGFSL, its affiliates and Research Analyst or his/her associate may have received compensation in whatever form including compensation for investment banking or merchant banking or brokerage services or for products or services other than investment banking or merchant banking or brokerage services from securities recommended in this report (subject company) in the past 12 months.
- EGFSL, its affiliates and/or and Research Analyst or his/her associate may have received any compensation or other benefits from the subject company or third party in connection with this research report.

Emkay Rating Distribution

Ratings	Expected Return within the next 12-18 months.
BUY	>15% upside
ADD	5-15% upside
REDUCE	5% upside to 15% downside
SELL	<15% downside

Emkay Global Financial Services Ltd.

CIN - L67120MH1995PLC084899

7th Floor, The Ruby, Senapati Bapat Marg, Dadar - West, Mumbai - 400028. India
Tel: +91 22 66121212 Fax: +91 22 66121299 Web: www.emkayglobal.com

OTHER DISCLAIMERS AND DISCLOSURES:**Other disclosures by Emkay Global Financial Services Limited (Research Entity) and its Research Analyst under SEBI (Research Analyst) Regulations, 2014 with reference to the subject company(s) :-**

EGFSL or its associates may have financial interest in the subject company.

Research Analyst or his/her associate/relative's may have financial interest in the subject company.

EGFSL or its associates and Research Analyst or his/her associate/ relative's may have material conflict of interest in the subject company. The research Analyst or research entity (EGFSL) have not been engaged in market making activity for the subject company.

EGFSL or its associates may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst or his/her associate/relatives may have actual/beneficial ownership of 1% or more securities of the subject company at the end of the month immediately preceding the date of public appearance or publication of Research Report.

Research Analyst may have served as an officer, director or employee of the subject company.

EGFSL or its affiliates may have received any compensation including for investment banking or merchant banking or brokerage services from the subject company in the past 12 months. . Emkay may have issued or may issue other reports that are inconsistent with and reach different conclusion from the information, recommendations or information presented in this report or are contrary to those contained in this report. Emkay Investors may visit www.emkayglobal.com to view all Research Reports. The views and opinions expressed in this document may or may not match or may be contrary with the views, estimates, rating, and target price of the research published by any other analyst or by associate entities of Emkay; our proprietary trading, investment businesses or other associate entities may make investment decisions that are inconsistent with the recommendations expressed herein. EGFSL or its associates may have received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company in the past 12 months. EGFSL or its associates may have received any compensation or other benefits from the Subject Company or third party in connection with the research report. EGFSL or its associates may have received compensation from the subject company in the past twelve months. Subject Company may have been client of EGFSL or its affiliates during twelve months preceding the date of distribution of the research report and EGFSL or its affiliates may have co-managed public offering of securities for the subject company in the past twelve months.

**SESHADRI
KUMAR SEN**

Digitally signed by
SESHADRI KUMAR SEN
Date: 2025.02.18
22:05:20 +05'30'